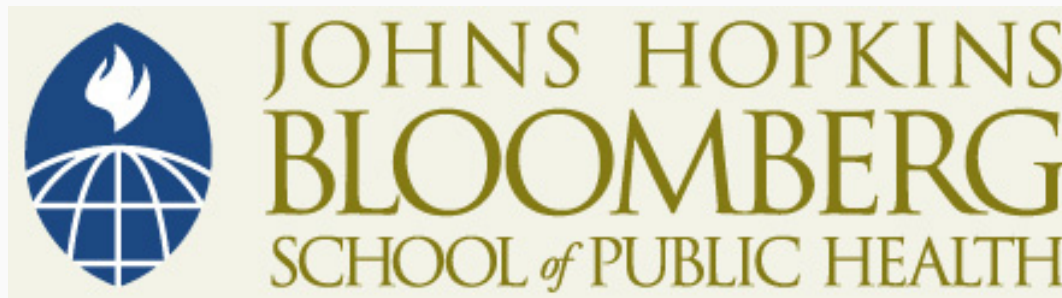


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*Health Policy and the Delivery of Health Care:  
Introduction and Private Health Plan Case Study*

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Johns Hopkins University

# Objectives

- To explore the relationships between public health, population health, health policy, and medical care delivery
- To facilitate an interactive policy-analysis case study related to population-based health care
- To expand the Bardach policy analysis framework by considering
  - Policy-related evaluation and program development
  - Private (nonpublic) organization contexts
  - Overlap with other related paradigms

## *Objectives (Continued)*

- To highlight some “evidence-based” tools and decision-making frameworks that may be useful to policy analysis
- Ultimately, to contribute to your effectiveness as a public-health “activist”



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## *Section A*

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Definitions and Case Study Introduction

## *Some Definitions*

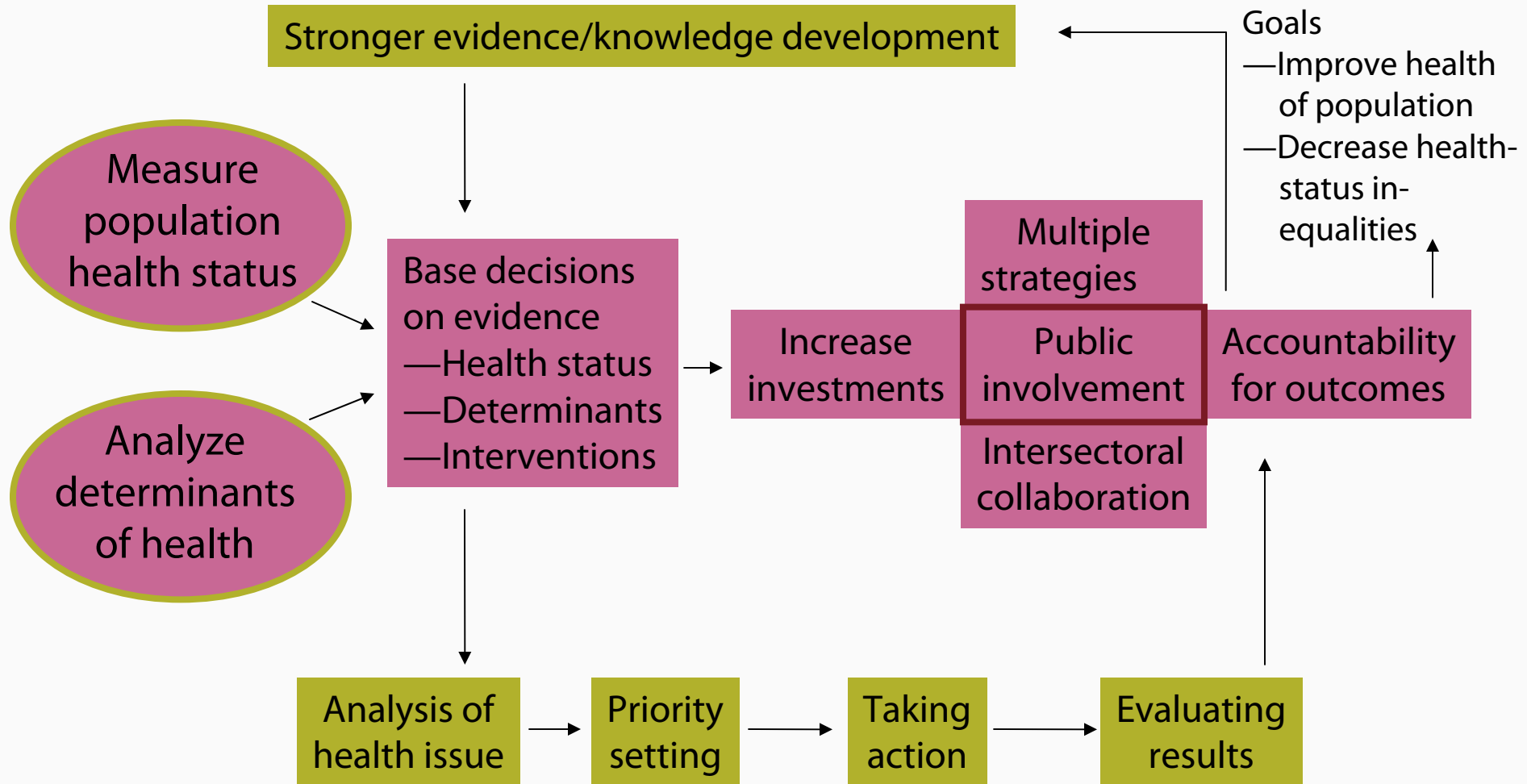
- ***Population health***—a comprehensive framework for understanding and improving the health and well being of a defined population
- ***Public health***—societal actions to improve health; its core functions relate to assessment, assurance, and policy setting; many view public health as being the domain of government agencies or their agents
- ***Medical care***—health care services provided to individual patients, generally in response to, or in anticipation of, acute or chronic illness
- ***Health policy***—the planning, development, and implementation of interventions designed to maintain and improve the health of a group of individuals

## Some More Definitions

### ■ **“Evidence-based”**

- **Public health** attempts to rely on scientific empiricism and analysis to accomplish the assessment, development, and assurance functions
- **Medicine** applies scientific empiricism to help guide clinical decisions of providers and delivery systems
- **Health policy** attempts to maximize the use of empirical research, evaluation, and structured analysis as key inputs into the policymaking process

# A Population-Based Health Policy Framework





# *Medical Care and Private Health Plans Are Central*

- Why medical care and private health plans are central to achieving most U.S. health policy objectives
- For the 86% of Americans with health insurance, over 95% of the health-related resources affecting them are controlled by their health insurance plan or “managed care organization” (MCO)
  - Of this, more than 95% goes towards medical care delivery
- About 90% of insured Americans are in private (both not-for-profit and for-profit) health plans

# *Key Problems Facing U.S. Health Care Delivery System\**

- Cost
  - Runaway medical inflation (e.g., a 25% annual increase for small employers is not uncommon)
- Access
  - Large numbers with unmet needs (e.g., 30–50% of persons with hypertension or diabetes don't know it)
  - There are significant differences in service use by race
- Quality
  - Quality of care is far from ideal

\* In addition to the #1 issue—the uninsured

## *Some Reasons for This Situation*

- Little infrastructure to provide coordinated population-oriented care
- Evidence-based medicine not widespread
- Procedurally focused, fee-for-service specialized care dominates over organized primary and preventive care

## *Bottom Line . . .*

- There is great need for the application of population-focused health policy principles!

## *“U-Care” Case Study*

- The application of public health policy principles and methods within a private not-for-profit organization responsible for the health of 200,000 persons

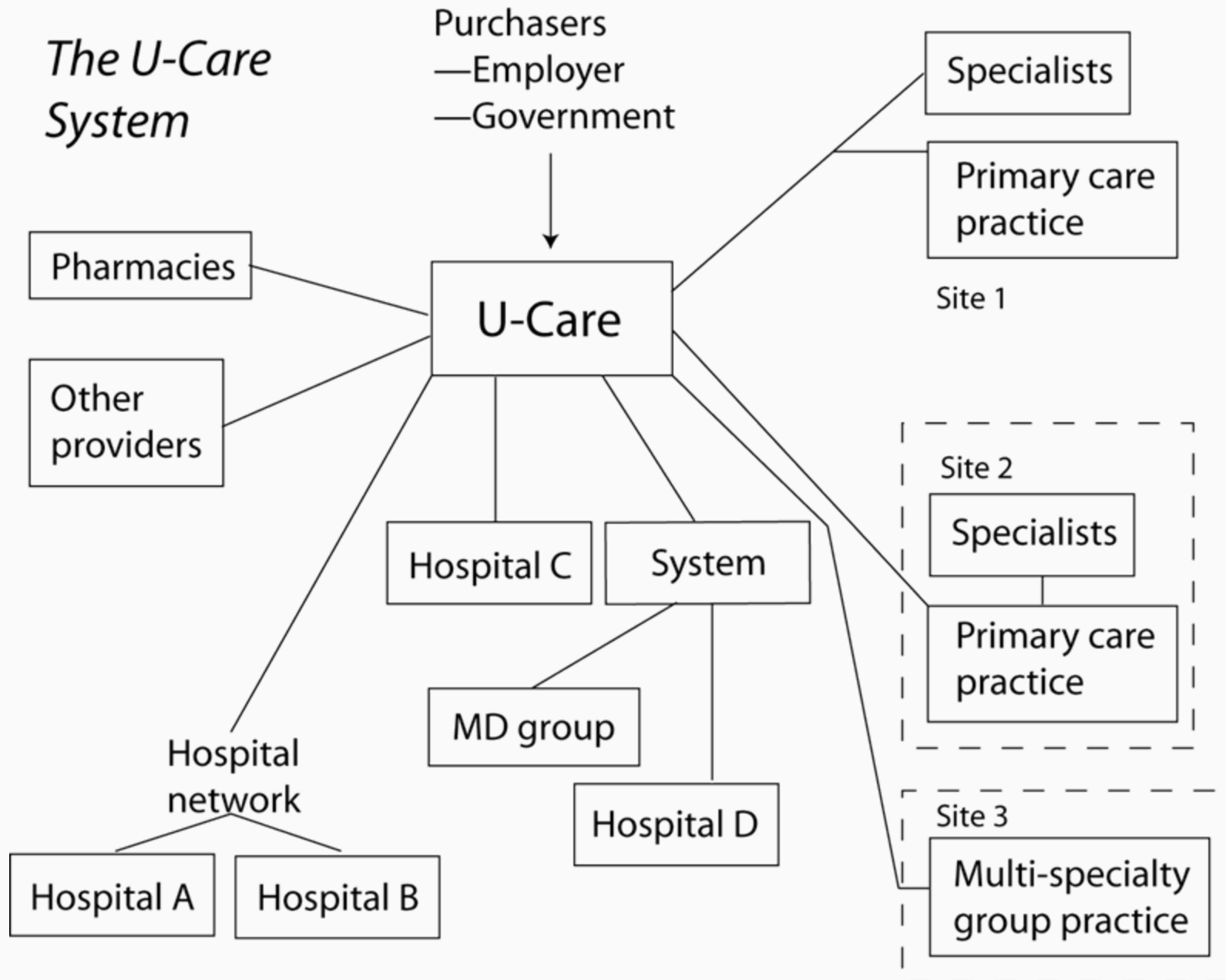
# *The Case Study Scenario*

- We are policy/planning/evaluation analysts working for an executive team at a non-profit managed-care health plan—“U-Care”
- U-Care is part of an “integrated delivery system” (IDS) consisting of an academic medical center, private doctors, community health centers, and a network of community hospitals

## *Case Study Scenario (Continued)*

- U-Care is paid a fixed amount (i.e., it has a “capitated” contract) to provide comprehensive care to 200,000 Baltimore-area residents insured by both government and employee “benefit” programs
  - 100,000 Medical Assistance (Medicaid) recipients: welfare recipients, “gray area” children on “S-CHIP,” and some disabled
  - 100,000 insured “lives” contracted by large and mid-size employers in region; most are private sector, some are government employers

# The U-Care System







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## *Section B*

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Case Study Task

# Our Task

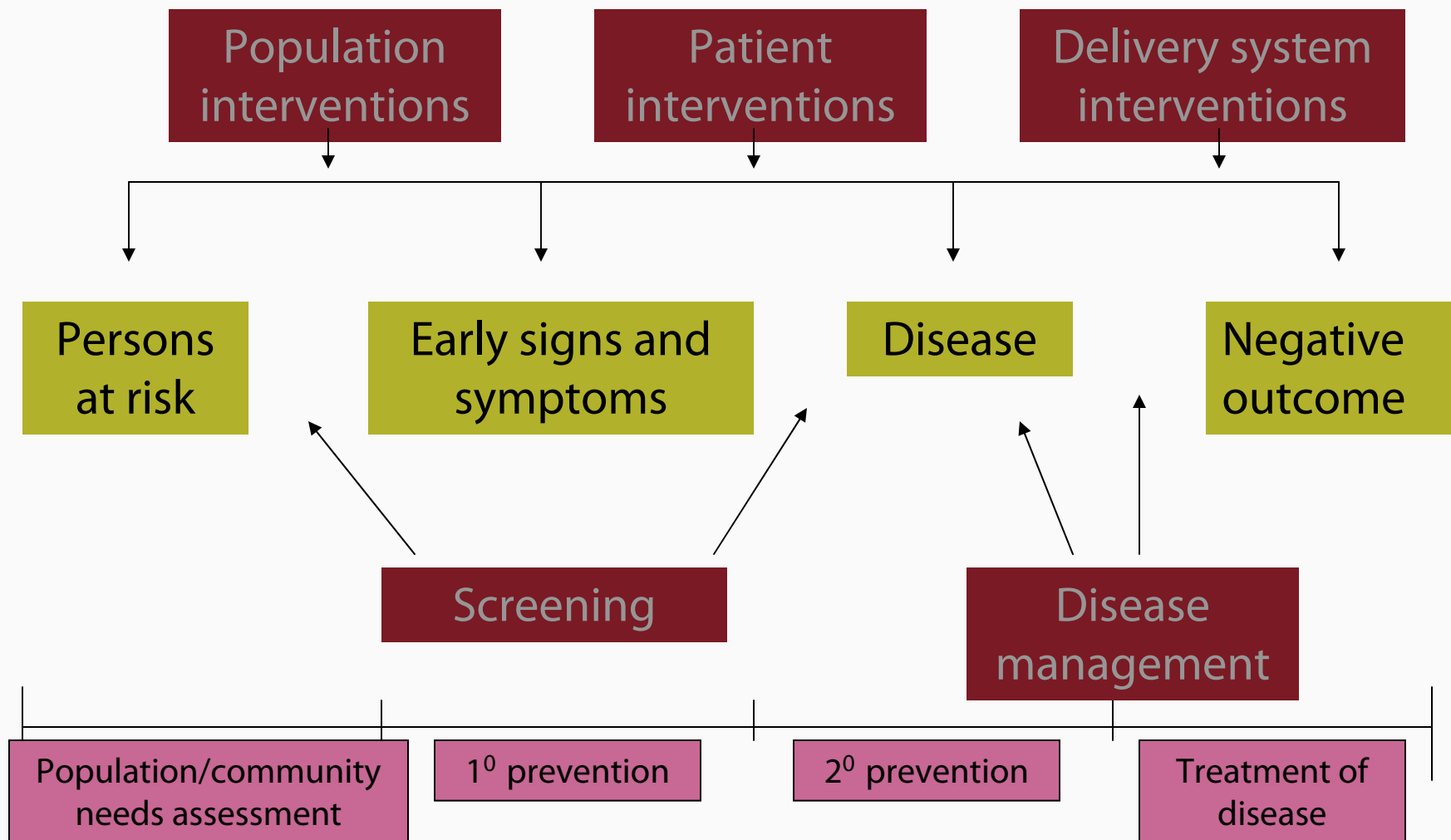
- To develop appropriate organizational *policies* that address key problems related to the treatment of persons with cardiovascular disease
  - Specifically, hypertension (high blood pressure) and hyperlipidemia (fatty arteries)
  - For more information on population-based cardiovascular care, go to <http://www.cdc.gov/cvh/> and <http://www.cdc.gov/doc.do/id/0900f3ec802720b8>

## *The Problems on Which We Will Focus*

- Many among our population are not receiving adequate care for early-stage cardiovascular disease
  - Majority of our members with early-stage disease are not under treatment
    - ▶ Many have not been identified, and others, though knowing they have disease, have not elected to get treatment or have not remained in treatment
  - For about 50% of the patients under care, “process of care” standards are not being met (e.g., lipid screening, recommended drug regimen)

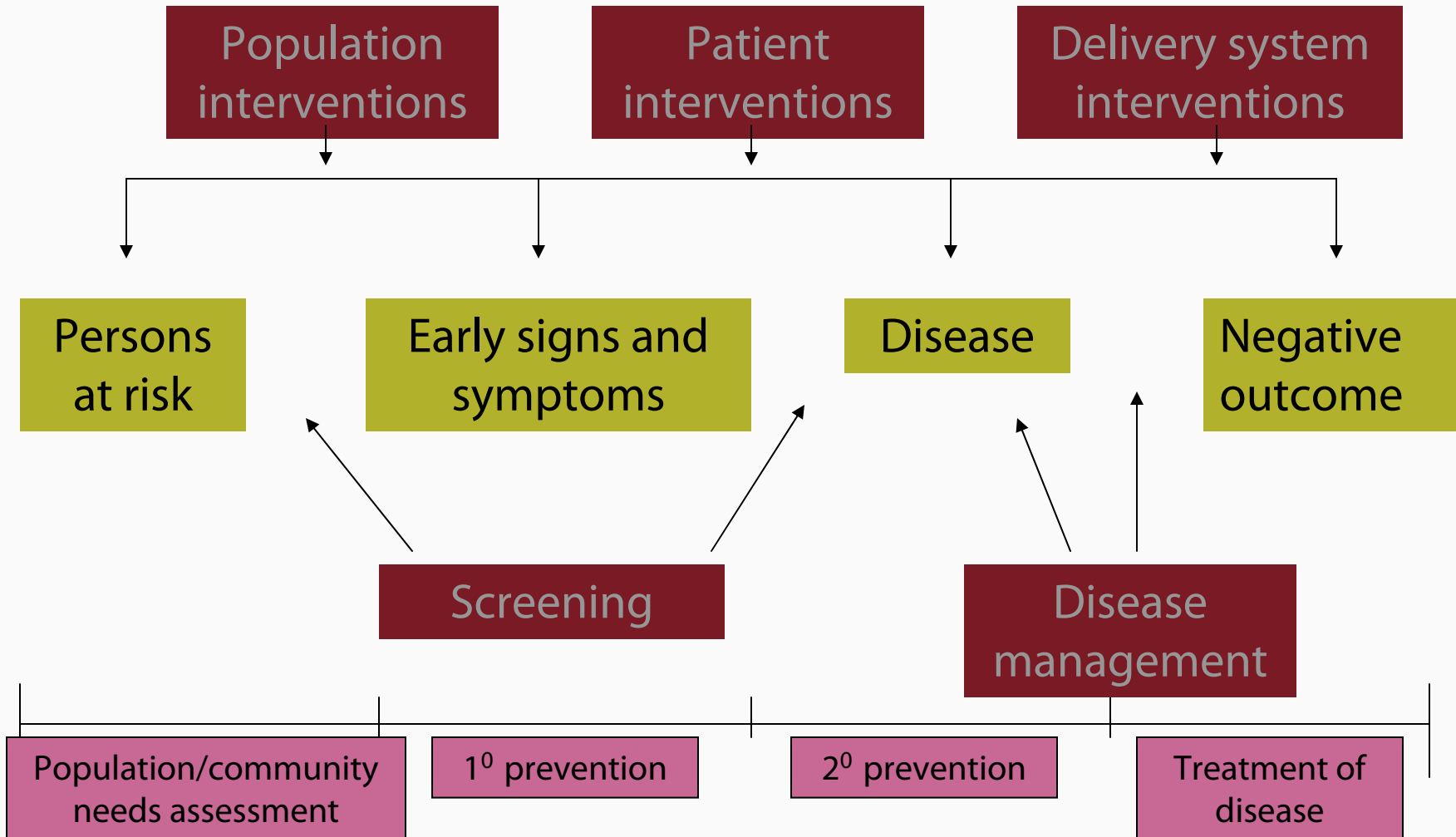
# Prevention, Intervention, Stages of the Disease Process

Prevention, Intervention, and the Stages of the Disease Process: A Central Framework

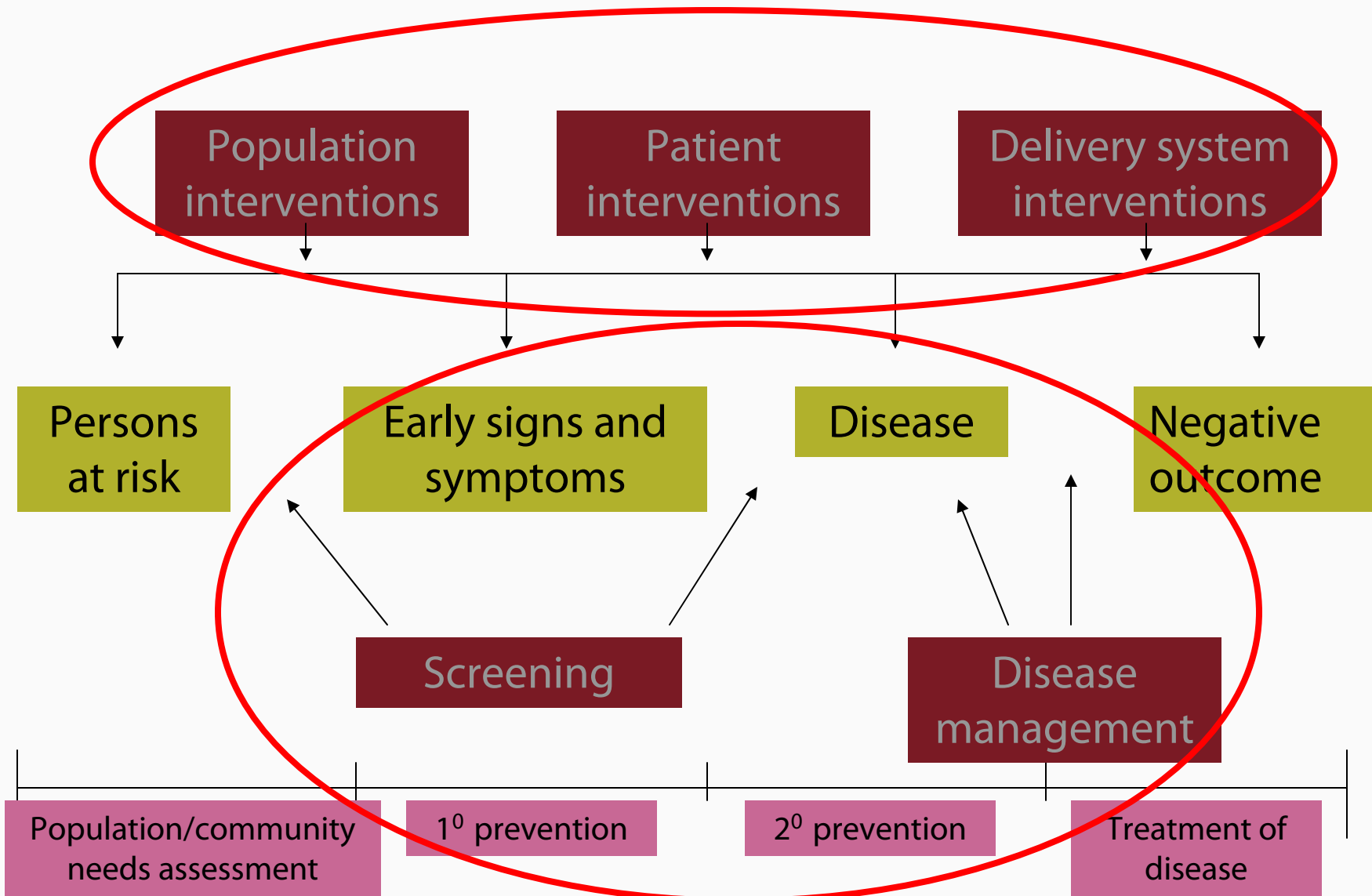


# Prevention, Intervention, Stages of the Disease Process

Prevention, Intervention, and the Stages of the Disease Process: A Central Framework



# Our Focus for Today



## *Goals of U-Care's Policy Development Process*

1. Maximize health benefit for population
2. Contain costs and enhance plan's economic viability
3. Ensure equity/ethical practices
4. Administrative feasibility
5. Address constituencies and internal and external "politics"

## *Expanded Version of Bardach*

- Let me offer an expanded version of the Bardach policy analysis framework . . .



# Beyond Bardach

## ■ Expanded Bardach framework

1. Understand/define problem
2. Obtain evidence/data
3. Alternative solutions
4. Develop “criteria” matrix
5. Estimate impact (outcome) of policy
6. Decision process (consider trade-offs)
7. Advocate chosen policy
8. Implement, improve, evaluate (“Beyond Bardach”)

## ■ Standard eight-step Bardach policy framework

1. Define the problem
2. Assemble some evidence
3. Construct the alternatives
4. Select the criterion
5. Project the outcomes
6. Confront the trade-offs
7. Decide
8. Tell your story

# Individual Exercise Context and Goals

- The context
  - You are on a small team about to join a larger group meeting with the director of policy, planning, and evaluation for “U-Care”
  - Your objective is to sketch out a few key points to share with your colleagues
  - If you wish, focus on only one problem area
- Using the [handout/checklist](#)
  - Your goal today is to suggest how your team would address the first three “expanded Bardach” tasks
    - # 1—Understanding the problem
    - # 2—Sources of information/evidence
    - # 3—Developing alternative solutions



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## *Section C*

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Case Study Steps 1–3

- Let's debrief . . .
  - I am the director of policy, planning, and evaluation at U-Care. This is a meeting of senior staff from all units across our organization

# 1) *Understanding the Problem*

- a) How should we quantify the problem?
  - What do we want to know?
    - I. Members not under treatment
    - II. Patient's care below standards

# *1) Understanding the Problem (Continued)*

- b) What past history might be relevant?
  - I. Members not under treatment
  - II. Patient's care below standards
- c) Thoughts about the root causes?
  - I. Members not under treatment
  - II. Patient's care below standards

# *1) Understanding the Problem (Continued)*

- b) What past history might be relevant?
  - I. Members not under treatment
  - II. Patient's care below standards
- c) Thoughts about the root causes?
  - I. Members not under treatment
  - II. Patient's care below standards

## *2) Sources of Information*

- a) Literature
- b) Existing data
- c) New data collection



### *3) Alternative Policies/Solutions*

- a) Where might we find some best practices/benchmarks?
- b) How should we go about getting input from stakeholders?

### *3) Alternative Policies/Solutions (Continued)*

#### c) Possible approaches

- Financial incentives
- Information/education
- New IDS-controlled delivery programs
- Collaboration with other community groups or providers
- Mandates/regulations (internal, sponsors, government)

### *3) Alternative Policies/Solutions (Continued)*

#### c) Possible approaches

- Financial incentives
- Information/education
- New IDS-controlled delivery programs
- Collaboration with other community groups or providers
- Mandates/regulations (internal, sponsors, government)

## *Two Potential Policy Alternatives*

- The U-Care board said we can implement only one major program in this area, and they indicated that we need to support the decision process to choose between
  - 1) A comprehensive “community” outreach program involving education and screening for all members
  - 2) An aggressive “disease management” program focusing on provider practices and patient compliance (which will involve administrative interventions and “performance-based” rewards and penalties for provider teams)

# Homework

- For these two alternative policies, use the “Expanded Bardach” handout to develop an outline of the the key issues/approaches you would suggest for each remaining policy analysis stage (#4–8)
- During the next lecture, we will emphasize
  - Developing decision criteria (see #4 on checklist)
  - Estimating impact of policy (#5 on checklist)
  - Decision-making process (#6 on checklist)
- We will conduct another exercise during which you will deliberate on #4 above